



January 23, 2015

**DIVISION MEMORANDUM**  
No. 046, s. 2015

**AAMC TRAINING INC.**

**To: Assistant Superintendent  
Education Supervisors/Coordinators  
District Supervisors/OICs  
Elementary and Secondary School Heads  
Heads, Private Elementary and Secondary Schools**

1. Attached is an Unnumbered Regional Memorandum, dated January 16, 2015, entitled, "AAMC Training Inc.," which is self-explanatory.
2. Dissemination of this Memorandum is desired.

**ARDEN DAMONISIT, Ed.D.**  
Schools Division Superintendent

Telephone Numbers:

Schools Division Superintendent:	(032) 255-6405
Asst. Schools Division Superintendent:	(032) 414-7457
Accounting Section:	(032) 254-2632
Disbursing Section:	(032) 255-4401
Admin/Legal:	(032) 253-7847

Website : [www.depedcebuprovince.com](http://www.depedcebuprovince.com)  
E-mail Add : [depedcebuprovince@yahoo.com](mailto:depedcebuprovince@yahoo.com)



REPUBLIKA NG PILIPINAS  
REPUBLIC OF THE PHILIPPINES  
KAGAWARAN NG EDUKASYON  
DEPARTMENT OF EDUCATION  
REHIYON VII, GITNANG VISAYAS  
REGION VII, CENTRAL VISAYAS  
Sudlon, Lahug, Cebu City



**MEMORANDUM**

TO : Schools Division Superintendents  
Officers-in-Charge of Regular Divisions


SUBJECT : **AAMC TRAINING INC.**

DATE : January 16, 2015

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Attached is a letter from Ms. Neri R. Castro, Sales Director, AAMC Training, Inc., informing the field of its services in the Philippine market specifically in relation to education, training and course content provision.

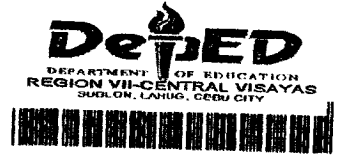
For information and reference.

  
**JULIET A. JERUTA**  
Officer-in-Charge  
Office of the Regional Director

JAI/VGG/rrc

Office of the Director (ORDir), Tel. Nos.: (032) 231-1433; 231-1309; 414-7399; 414-7325; 255-4542 Field Technical Assistance Division (FTAD),  
Tel. Nos.: (032) 414-7324 Curriculum Learning Management Division (CLMD), Tel. Nos.: (032) 414-7323  
Quality Assurance Division (QAD), Tel. Nos.: (032) 231-1071 Human Resource Development Division (HRDD), Tel. No.: (032) 255-5239  
Education Support Services Division (ESSD), Tel. No.: (032) 254-7062 Planning, Policy and Research Division (PPRD), Tel. Nos.: (032) 233-9030;  
414-7065 Administrative Division, Tel. Nos.: (032) 414-7326; 414-4367; 414-7366; 414-7322; 414-4367  
Finance Division, Tel. Nos.: (032) 256-2375; 253-8061; 414-7321

**“ EFA 2015: Karapatan ng Lahat, Pananagutan ng Lahat ”**



RD2015-560  
13 - Jan

Dr. Carmelita T. Dulangon, Director III,  
Regional Director  
DepED RO, ECOTECH, Lahug , 6000 Cebu  
City  
**REGION VII – CENTRAL VISAYAS**

Greetings from **AAMC Training!**

AAMC Training Inc. is a Filipino company servicing the Philippine market specifically in relation to education, training and course content provision. We have close ties to AAMC Training Group Pty. Ltd. which is a wholly Australian-owned Registered Training Organisation (RTO) with RTO number 51428.

Covering over a dozen industries, AAMC Training offers a range of courses that are designed to address the needs of business organisations, schools, colleges and universities. As we create opportunities in our education system within the Philippines, we can leverage the learning programs AAMC Training has to offer in order to bridge the education divide between universities and organizations, molding our students to compete in a global context and making them ready and better able to meet the ever evolving challenges that today's businesses demand.

AAMC Training is providing the pathway to careers in IT through the **LabSim Program**. Being the exclusive distributor of **TestOut** (the leader in providing the most comprehensive online education for IT students) in the Philippines, we can **improve the education our students demand through hands-on lab simulations**, by providing real-world experience in performing critical tasks while reducing the costs associated with having physical computer hardware and software. We **enhance your teaching with online video instruction, the ability to build custom examinations, measure student progress and ultimately get your students certified**. Above all this, we also ensure that your teachers and instructors will also be equipped with the right skills to deliver these courses at no cost.

**Caring for more than 'just' education, AAMC Training ensures we meet your objectives. We are one with you in making a difference in the education of our Filipino students.**

For your additional reference, you may refer to the attached documents. The pricing models are also specially designed for our schools, colleges, universities and individual students.

With this, may we set an appointment with you at your most convenient time from January to February of 2015? We may also conduct a talk and free walk through to your managed location. We would like to have a better understanding on how we can assist our schools and universities, and ultimately how we can help positively impact and improve the lives of many Filipinos through quality education programs aligned to industry requirements. Kindly let us know what is the best day and time that would work for you.

Thank you and we will be looking forward to your favourable response.

Kind regards,

**Neri Castro**  
Sales Director



**TestOut**

**REAL WORLD  
EXPERIENCE.**

**VIRTUALLY.**

THE MOST REALISTIC IT TRAINING EVER CREATED.

### ○ Introducing LabSim by TestOut

LabSim is online IT training courseware that combines lab simulations, videos, text lessons, and exams to better prepare students for certification in the IT industry. LabSim offers students an engaging learning experience at a lower cost and offers IT educators a more flexible and time-saving solution for IT instruction.

# IMPROVE LEARNING OUTCOMES

LabSim takes IT instruction

## Realistic Labs Give Hands-On Experience

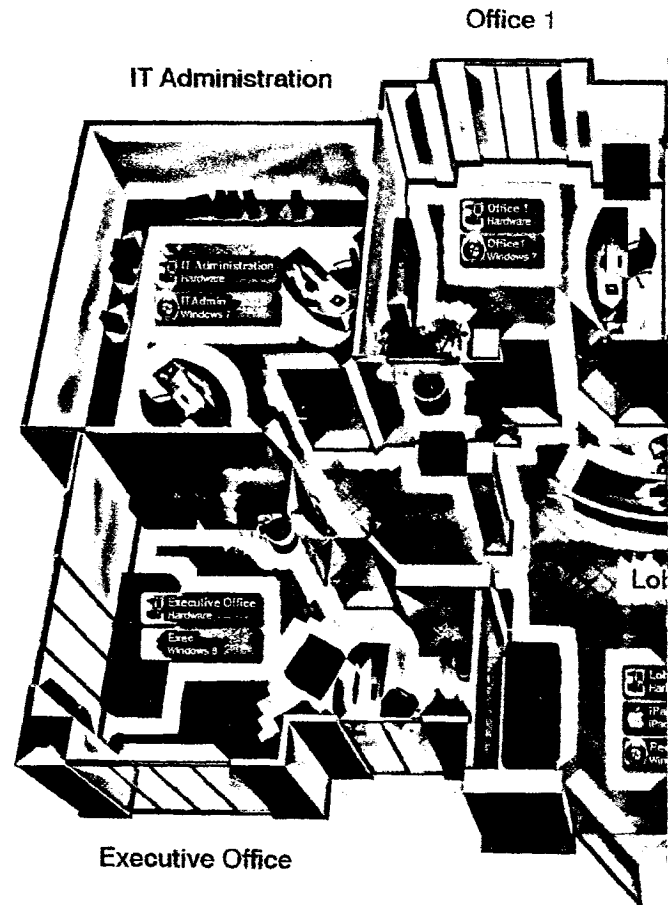
Our advanced labs simulate a \$1.35 million hardware, software, and networking lab. These hands-on lab simulations give students real-world experience performing critical tasks that they will encounter on the job. Students can practice configuring hardware, installing drivers, managing operating systems, and configuring network devices—all within their browser.

## Keep Students Engaged

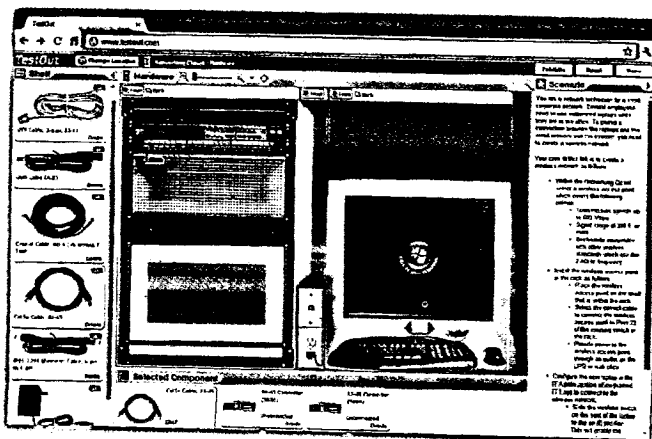
Every student learns a bit differently. LabSim's multimedia approach fits every learning style allowing maximum engagement and retention.

## Eliminate the Cost of Textbooks and Lab Equipment

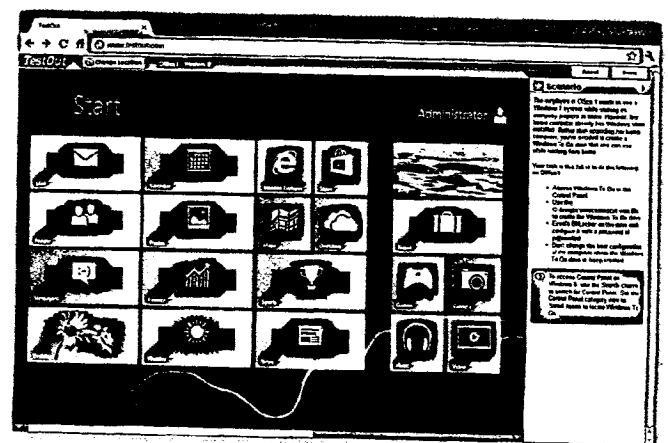
LabSim's advanced IT lab simulations—combined with our text lessons, exam prep tools, and videos—give students an all-in-one training solution, eliminating the need for text books and expensive physical labs.



LabSim's simulated office environment lets s



LabSim eliminates lab equipment costs.



LabSim features integrated hardware and OS labs.

# WITH ADVANCED SIMULATIONS

...n to an entirely new level.

Office 2

Networking Closet

Support Office

## Automatically Score Labs, Quizzes, and Exams

LabSim automatically tracks student performance as well as time spent in each resource, resulting in less time spent scoring labs and quizzes and more time spent with your class.

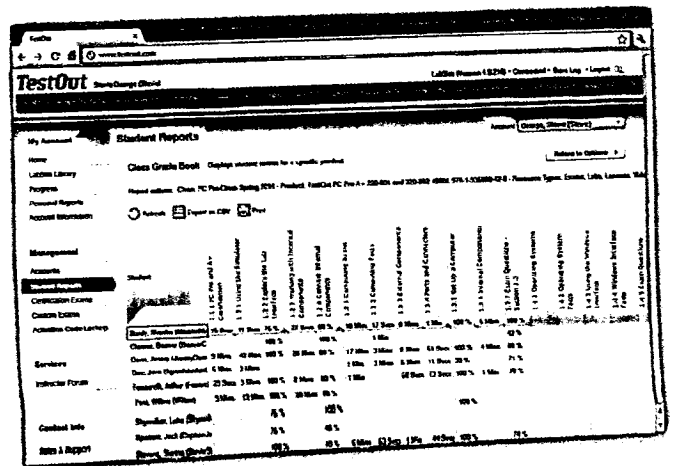
## Save Time on Lessons and Exam Prep

LabSim's Exam Builder tool allows you to easily build custom exams, quizzes, midterms, and finals from our extensive bank of questions and labs. Prewritten lesson plans, textbook mappings, and course outlines save you time and help get your classes up and running quickly, so you can focus on what's important—your students.

## Students Have 24/7 Access

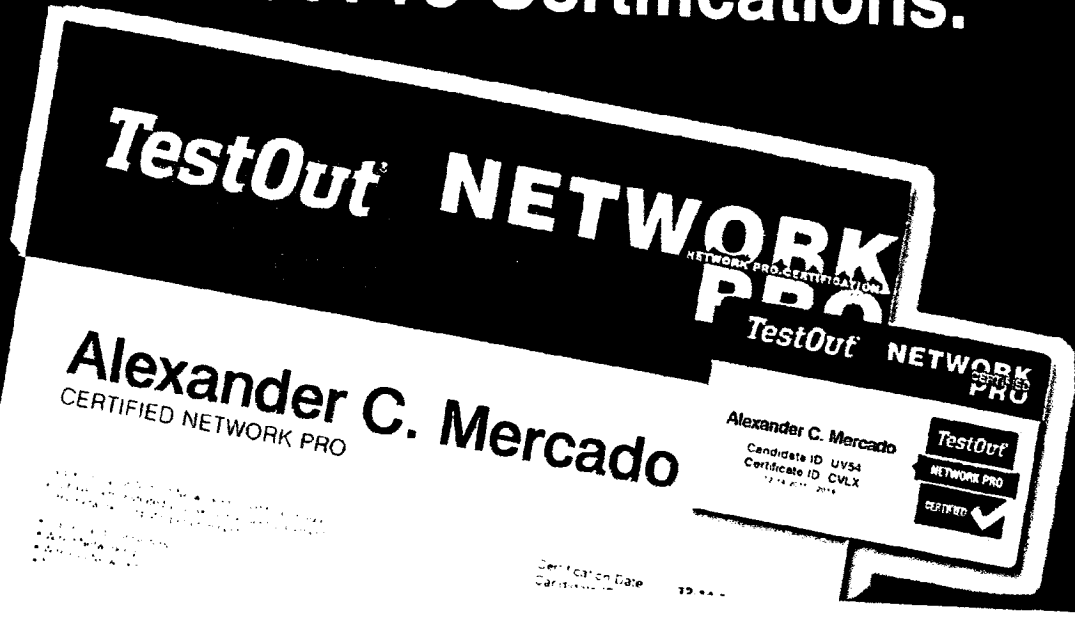
Our online courseware allows students to practice IT skills when, where, and as often as they like. You, as the instructor, will spend less time scheduling and resetting physical labs, and students will have more opportunities to gain valuable experience.

...students complete tasks in multiple locations.



Comprehensive reporting built right in.

# Help your students succeed with TestOut Pro Certifications.



## Certifications That Prove IT Skills

Based on our award-winning simulation technology, TestOut's Pro Certifications are 100% performance based and assess a student's ability to perform IT tasks.

## TestOut's Pro Certifications Remove the Barriers to Student Certification By:

- **Validating IT Skills** - Unlike traditional exams, Pro Certifications prove what students can do, as well as what they know.
- **Eliminating Exam Fees** - Each LabSim course includes a voucher to take the corresponding Pro Certification exam for free. There is no additional cost for students to get certified.
- **Reducing Travel** - Testing is administered through the class. There's no need to travel to an off-site testing center.
- **Providing Reports on Student Performance** - Pro Certifications provide detailed reports that show you how students performed in comparison to class, school, region, and national averages.

## Use Pro Certifications as Your Final

Give your students a final that they can put on their resume. As you start the new semester, plan ahead to include the TestOut Pro Certification exams as part of your end-of-semester assessments. To learn more, please visit [www.testout.com](http://www.testout.com).

## Free Instructor Access

[www.TestOut.com/Access](http://www.TestOut.com/Access)

Instructor accounts include a free voucher, so you can evaluate the Pro Certification exams before administering them to your students. Additional vouchers are available upon request.

# TestOut

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TestOut's mission is to improve people's lives through education using breakthrough technology. TestOut's

LabSim courseware and Pro Certifications have helped hundreds of thousands acquire the skills they need